

'friendly, local service...**nationwide**'



Lifts • Escalators • Cradles

People are our most **important** asset. That's why we are always looking for smart individuals with diverse backgrounds - people who like to **ask questions**, **solve problems** and **insist on providing a better service** to our customers.

**Position:** Sales Engineer  
**Location:** Glasgow  
**Closing Date for Applications:** Open until a suitable candidate is appointed

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We have an opportunity for a Sales Engineer based at our busy Glasgow office.

The successful applicant will report directly to the Regional Sales Manager and will be responsible for building effective relationships with new and existing customers, securing new orders to achieve sales targets as well as securing maintenance contracts for new Jackson lifts and Escalators following the warranty period.

The main areas of responsibility will include, but not be limited to the following:

- Undertaking surveys as necessary.
- Generate proposals and managing enquiries for maintenance contracts, major repairs, and upgrades.
- The preparation of pre-tender and tender returns.
- Presentations and client meetings.
- Expanding product knowledge, sourcing market and competitor information.

As always, personality and customer care are of vital importance however, in the sales environment the ability to properly communicate electronically through email, customer internet-based portals and other electronic media requires the successful applicant to have the following basic skills:

- Either 5 GCSE qualifications (or equivalent) at level A to C or relevant proven experience.
- Basic understanding of Microsoft Excel, Word and Outlook.
- Able to communicate effectively with clients, colleagues, and internal departments.

Benefits of the position for the right applicant include:

- Competitive salary (non commission) based on proven experience.
- Company vehicle.
- Participation in the company profit share scheme after a qualifying period.
- Contributory pension scheme.
- 25 days paid holiday in addition to public holidays.
- Mediacash Health scheme and a contributory Private Health Care scheme.

Still interested? Then please apply (in writing and in confidence) together with your CV to:

Andy Doig      Regional Sales Manager      E: [Andy.Doig@jacksonlifts.com](mailto:Andy.Doig@jacksonlifts.com)

Jackson Lift Group monitor and evaluate compliance with equal opportunity laws, guidelines and policies to ensure that employment practices and contracting arrangements give equal opportunity without regard to race, religion, colour, national origin, sex, age or disability.



Join our team