

'friendly, local service...**nationwide**'

People are our most **important** asset. That's why we are always looking for smart individuals with diverse backgrounds - people who like to **ask questions, solve problems** and **insist on providing a better service** to our customers.

Jackson

Lifts • Escalators • Cradles

Position: Installations Sales Engineer (New Lifts and Modernisations)
Location: London
Closing Date for Applications: Open until a suitable candidate is appointed

We have a vacancy for an Installations Sales Engineer, based at our busy London office. Ideally, candidates should have a proven track record within a target-driven environment and will be responsible for:

- Building effective relationships with new and existing customers
- Securing new orders to achieve sales targets
- Generating proposals and managing enquiries for new lifts and major modernisations.
- Expanding product knowledge, sourcing market and competitor information.

The successful applicant will report directly to the New Lift and Modernisation Sales Manager and will be responsible for actively promoting the requirements of our new lifts and major modernisations to new clients and consultants, as well as those from our existing client base and will involve (but not be limited to):

- Undertaking surveys as necessary
- Preparation of new installation and modernisation proposals
- The preparation of pre-tender and tender returns
- Presentations and client meetings

As always, personality and customer care is of vital importance. However, in the modern sales environment, the ability to properly communicate electronically through email, customer internet-based portals and other electronic media requires the successful applicant to have the following basic skills:

- Either 5 GCSE qualifications (or equivalent) at level A to C or relevant proven experience.
- Basic understanding of Microsoft Excel, Word and Outlook.
- Able to communicate effectively with clients, colleagues and internal departments

Benefits of the position for the right applicant include:

- Competitive salary (non-commission) based on experience
- Participation in the company profit share scheme after a qualifying period
- Company Car or Personal Car Allowance in accordance with current policy
- Stakeholder pension scheme
- 25 days paid holiday in addition to public holidays
- Mediacash Health scheme and a contributory Private Health Care scheme.

Still interested? Then please apply (in confidence) by post or email to:

Matthew Rudd – New Lift and Modernisation Sales Manager
Jackson Lift Group
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Anchor and Hope Lane
London
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Jackson Lift Group monitor and evaluate compliance with equal opportunity laws, guidelines and policies to ensure that employment practices and contracting arrangements give equal opportunity without regard to race, religion, colour, national origin, sex, age or disability.



Join our **team**