

'friendly, local service...**nationwide**'



LIFTS • ESCALATORS • CRADLES

People are our most **important** asset. That's why we are always looking for smart individuals with diverse backgrounds - people who like to **ask questions**, **solve problems** and **insist on providing a better service** to our customers.

Position: Sales Consultant / Engineer (Maintenance, Minor & Major Repairs)
Location: Manchester
Closing Date for Applications: Open until a suitable candidate is appointed

We have a vacancy for a Sales Engineer, based at our busy Manchester office. Ideally, candidates should have a proven track record within a target driven environment and will be responsible for:

- Building effective relationships with new and existing customers
- Securing new orders to achieve sales targets
- Secure maintenance contracts for new Jackson lifts and Escalators following the warranty period
- Generating proposals and managing enquiries for maintenance contracts, major repairs and upgrades.
- Expanding product knowledge, sourcing market and competitor information.

The successful applicant will report directly to the Regional Sales Manager and will be responsible for actively promoting the requirements of our maintenance, repair and upgrade services, to new clients and consultants as well as those from our existing client base and will involve (but not be limited to)

- undertaking surveys as necessary
- preparation of maintenance agreements and upgrade proposals
- the preparation of pre-tender and tender returns
- presentations and client meetings.

As always, personality and customer care is of vital importance however, in the modern sales environment the ability to properly communicate electronically through email, customer internet based portals and other electronic media requires the successful applicant to have the following basic skills.

- Either 5 GCSE qualifications (or equivalent) at level A to C or relevant proven experience.
- Basic understanding of Microsoft Excel, Word and Outlook.
- Able to communicate effectively with clients, colleagues and internal departments

Benefits of the position for the right applicant include

- Competitive salary (non commission) based on experience
- Participation in the company profit share scheme after a qualifying period
- Company Car or Personal Car Allowance in accordance with current policy
- Stakeholder pension scheme
- 25 days paid holiday in addition to public holidays
- Contributory Private Health Care scheme

Still interested? Then please apply (in confidence) by post or email to

Jim Halford – Regional Sales Manager
Jackson Lift Group
15 Titan Way
Lichfield
WS14 9TT

e: jhalford@jacksonlifts.com
t: 07803 249057



Jackson Lift Group monitor and evaluate compliance with equal opportunity laws, guidelines and policies to ensure that employment practices and contracting arrangements give equal opportunity without regard to race, religion, colour, national origin, sex, age or disability.

Join our **team**