

'friendly, local service...**nationwide**'

People are our most **important** asset. That's why we are always looking for smart individuals with diverse backgrounds - people who like to **ask questions**, **solve problems** and **insist on providing a better service** to our customers.

Jackson

Lifts • Escalators • Cradles

Position: Junior Installations Sales Consultant
Location: London
Closing Date for Applications: Open until a suitable candidate is appointed

We have an opportunity for a Junior Installations Sales Consultant based at our busy London office.

Primarily office-based, candidates should have a strong interest in sales and a 'can-do' competitive nature.

The successful applicant will report directly to the New Lift and Modernisation Sales Manager and will be responsible for assisting the sales team with the following tasks over time, with on-the-job and formal training for the right person and will involve (but not be limited to):

- Maintaining and developing business relationships with new and existing customers.
- Visiting potential customers for new business.
- Preparation of new lift proposals, pre-tender and tender returns.
- Gathering market and customer information.
- Representing Jackson at trade exhibitions and events.
- Reviewing your own sales performance against targets as you gain experience.

As always, personality and customer care is of vital importance. However, in the modern sales environment, the ability to properly communicate electronically through email, customer internet-based portals and other electronic media requires the successful applicant to have the following basic skills:

- Either 5 GCSE qualifications (or equivalent) at level A to C or relevant proven experience.
- Basic understanding of Microsoft Excel, Word and Outlook.
- Able to communicate effectively with clients, colleagues and internal departments

Benefits of the position for the right applicant include:

- Competitive salary (non-commission) based on proven experience.
- Participation in the company profit share scheme after a qualifying period.
- Stakeholder pension scheme.
- 25 days paid holiday in addition to public holidays.
- Medicash Health scheme and a contributory Private Health Care scheme.

Still interested? Then please apply (in writing and in confidence) together with your CV to:

Matthew Rudd – New Lift and Modernisation Sales Manager
Jackson Lift Group
Unit 3/19, Ropery Business Park
Anchor and Hope Lane
London
SE7 7RX

Matthew.rudd@jacksonlifts.com



Jackson Lift Group monitor and evaluate compliance with equal opportunity laws, guidelines and policies to ensure that employment practices and contracting arrangements give equal opportunity without regard to race, religion, colour, national origin, sex, age or disability.

Join our **team**